



**Sales & Installation Services:  
Dare to Compare**

<b>Valued Customer Benefits</b>	<b>Save Energy Co</b>	<b>Big Box Store</b>
Expertise in product	<b>Yes</b>	?
Commitment to Customer	<b>Yes</b>	?
Locally-owned	<b>Yes</b>	?
Family-operated	<b>Yes</b>	?
Community commitment	<b>Yes</b>	?
Money stays local	<b>Yes</b>	?
Easy to contact	<b>Yes</b>	?
Easy service calls	<b>Yes</b>	?
Trained, certified crew	<b>Yes</b>	?
Experienced crew	<b>Yes</b>	?
Insured, bonded crew	<b>Yes</b>	?
Crew cleans up afterward	<b>Yes</b>	?
Crew customer service	<b>Yes</b>	?
Available in 5+ years	<b>Yes</b>	?
Familiar with your project	<b>Yes</b>	?
Easy to access paperwork	<b>Yes</b>	?
Provide quick recourse	<b>Yes</b>	?
Manufacturer relationship	<b>Yes</b>	?
Experienced consultants	<b>Yes</b>	?
Knowledgeable consultants	<b>Yes</b>	?
In-home consultations	<b>Yes</b>	?
Meet with owner	<b>Yes</b>	?
Five-star ratings	<b>Yes</b>	?
Troubleshooters	<b>Yes</b>	?

*Save Energy Co offers what Big Box Stores can't: Peace of Mind*